

# Resolving a property dispute in the United **States**

## JRA Law Partners LLP

#### Country: USA

JRA Law Partners LLP counsels clients with the expertise of major law firms but with the efficient, personal service of smaller firms. We represent a wide range of clients, including publicly traded companies, real estate developers, small businesses, investment advisors and start-ups.

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Despite facing severe time pressures, an MSI Global Alliance member's expertise ensured a positive outcome when its client was facing a real estate dispute in the United States.

# What was the challenge?

A U.S. real estate business called 52.48 Inc., based in Ohio, owned a large industrial site in Silicon Valley, just outside San Francisco, in California. It had entered into an arrangement to put a property on the market, at a very high brokerage commission. It subsequently decided not to sell and withdrew the property from the market, but the real estate broker claimed it was still owed its commission – a claim disputed by 52.48 Inc.

After discussing the dispute with 52.48 Inc., IRA Partners was able to review the legal agreements relating to the disputed transaction and quickly identify viable grounds on which to dispute the claims.

### What was the outcome?

After negotiation, IRA Partners resolved the matter for a minor settlement payment, all within a very tight timeframe – a result that left the client extremely satisfied.

# How did MSI Global Alliance provide the solution?

52.48 Inc. did not have any legal contacts in California, so it approached MSI Global Alliance member Cors & Bassett in Cincinnati, Ohio. Through the MSI alliance Cors & Basset was able to put 52.48 Inc. in touch with San Francisco-based MSI member, IRA Law Partners.

"If another need should arise, I will definitely seek out a referral through the MSI Global Alliance now that I know the high standard of quality and capability that MSI represents." Barbara Brady, President, 52.48, Inc.

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