



# MSI Showcase: Developing your international focus

Rui Almeida & Pedro Neto, Moneris Group

*Independent legal & accounting firms*

# International Desks and Business Development Dynamics

Pedro Neto  
Partner, Moneris

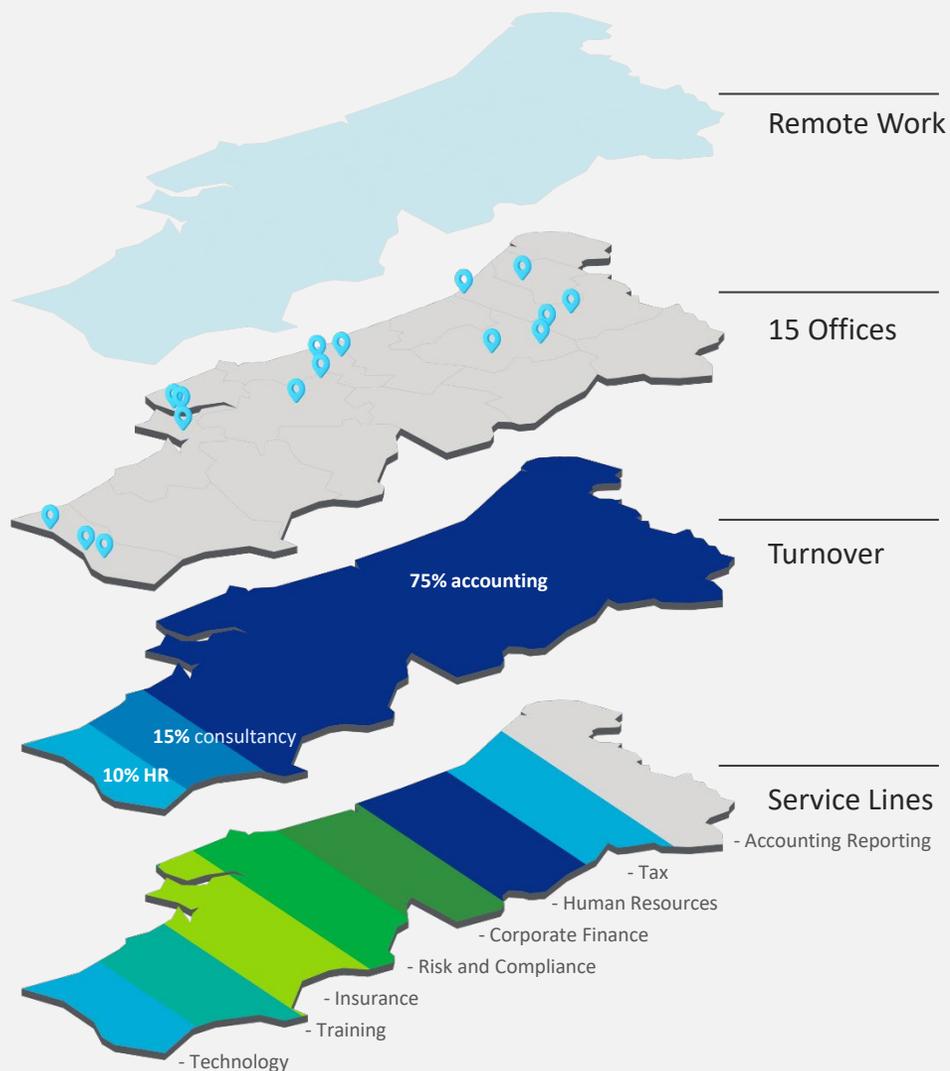
A member of



Independent legal & accounting firms

# Who we are

moneris



8 Service Lines

Accounting and Reporting  
Tax  
Human Resources  
Corporate Finance  
Risk and Compliance  
Insurance  
Training  
Technology

15 Offices

+300  
Workers

4 Knowledge Centres

ISO compliance

4 Special Interest Groups

Opinion  
Leaders

3 International Desks

Awards  
and Nominations

# Business Development Dynamics

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Knowledge  
Centres



Special Interest  
Groups



International  
Desks

# Benefits and Impact

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Thought  
Leadership



Create value for  
clients & partners



Challenge our  
Minds



Spread  
Knowledge



Differentiation  
Strategy



New Dynamics  
and Culture



German Desk

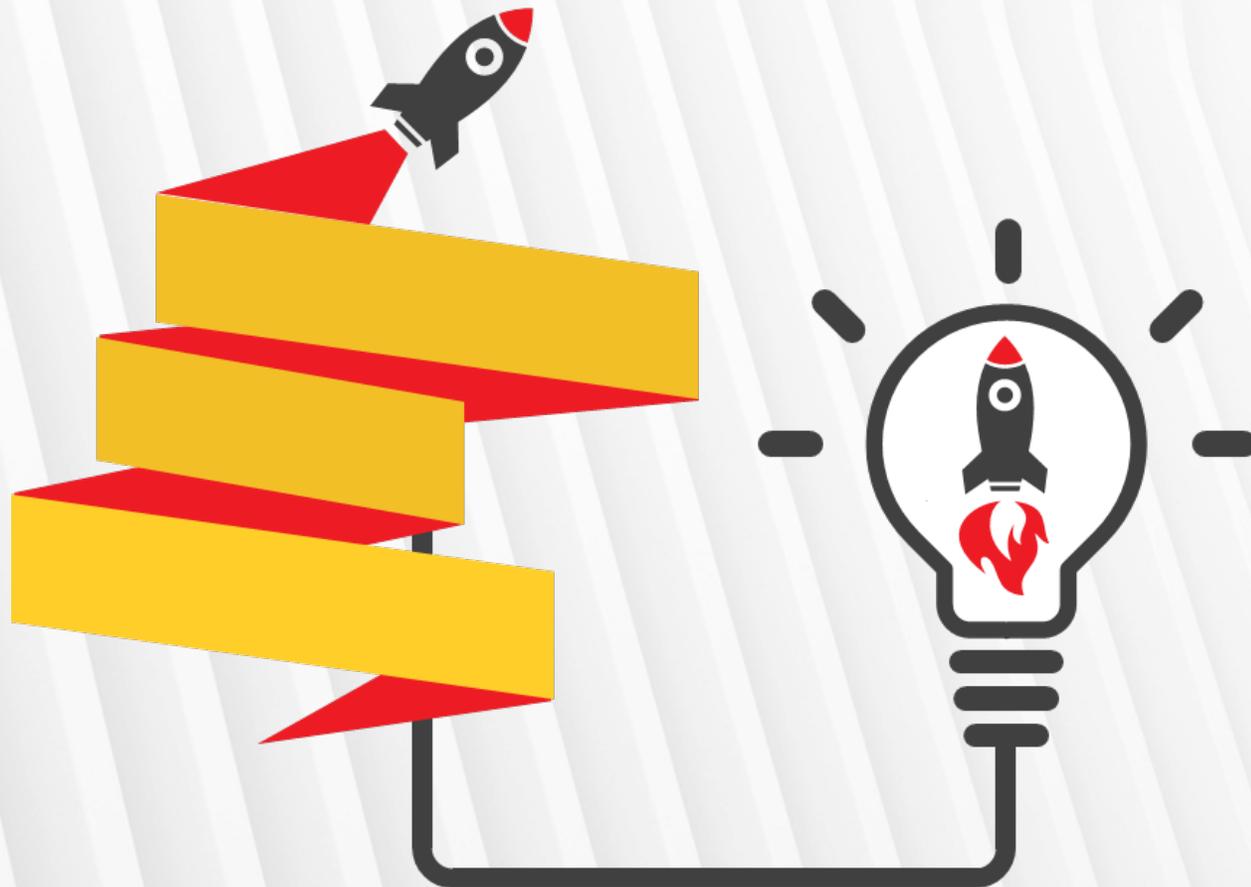
French Desk

Spanish Desk

# International Desks

## Create New Dynamics

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In the context of an increasingly global and mobile market, Moneris has created international Desks to support its customers in a closer way.

Privileged relationships with an extensive network of professionals (Lawyers, Chambers of Commerce, Business Associations), as well as affiliation to the world's largest independent network of accountants and lawyers, the MSI Global Alliance, enable frequent interaction with our network of partners worldwide, in order to ensure a bilateral service of excellence, both for foreign clients who need consulting in Portugal, both for Portuguese clients who require accounting, tax and management advice in relation to the context of internationalization across borders.

Our knowledge of the language, and in particular the two accounting, tax, legal-corporate framework and business cultures, allows us to offer our clients an integrated solution of specialized consulting services.

# International Desks

## Create New Dynamics



# International Desks

## Create New Dynamics





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# Thank you

**Pedro Neto**  
Partner, Moneris

A member of



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