

AGENDA

Friday 17 May

09:00 – 13:00	MSI Board meeting	MSI Board Members
13:00 – 14:00	Lunch in am Fleet restaurant	All those attending Friday meetings

Galeria	Colonnaden	Alsterarkaden
14:00 Private Clients & Estate -15:00 Planning	14:00 -15:00 EMEA Real Estate	14:00 -15:15 Transfer Pricing
15:30 -17:00 M&A	15:30 - 17:30 Area Rep meeting	European Tax Discussion topics will include corporate tax, individual tax, indirect tax & VAT

Saturday 18 May

08:30	Breakfast will be available	All
09:00	Introduction & welcome	Tim Wilson - MSI Global Alliance
09:05	Welcome to Hamburg	Michael Borkel - HBBN
09:15	Welcome to new members	Othmar Traber - Ahlers & Vogel New members
09:25	Germany's political and economic landscape today	Gero Schulze Isfort - Bernard Krone Beteiligungs GmbH
09:55	MSI going forward	Tim Wilson - MSI Global Alliance
10:30	Networking break	All
11:00	The importance of collaboration for professional firms <i>How good are we at collaborating? Do we make the most of the connections and relationships we have? How could we do it better? What is collaboration, why is it important and how we can work together more effectively to serve our clients AND make more money?</i>	Rob Brown - The BD Academy
12:30	Lunch in am Fleet restaurant <i>Over a buffet meal, delegates will be encouraged to network with each other, introducing yourself more memorably, meeting more people and making a better impression. Bring lots of business cards!</i>	All



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| 13:30 | Practical collaboration across an international association
<i>In a global marketplace, how well do people from different countries and cultures work together? There are critical factors in collaborating internationally - culture, languages, values and expectations sometimes clash. How do people from different countries and cultures best harness a collaborative working relationship?</i> | Rob Brown - <i>The BD Academy</i> |
| 15:00 | Networking break | All |
| 15:30 | MSI showcases | Member firms |
| 16:00 | Implementing the MSI strategy in EMEA - a round table discussion | All |
| 17:00 | Closing remarks | <i>Tim Wilson - MSI Global Alliance</i> |